

Beyond Boundaries: Infrastructure to Intelligence

Beyond every boundary — from resilient infrastructure to intelligence.

SUHO Co., Ltd. is a Full-Stack IT Solution Partner covering every layer of enterprise IT — data center, cloud, security, system operations and AI services. We support your business transformation from build to operations and optimization.

SUHO Co., Ltd. | Full-Stack IT Solution Partner | Established 2010

16 years of enterprise IT, built on trust.

Since its founding in 2010, SUHO has built a steady track record in IT infrastructure, operations, cloud and security across the Japanese enterprise market.

Today we provide integrated IT support that adds AI services on top of a resilient operations foundation. Ringi approval, audit and governance support, plus Japanese, English and Korean communication, keep us aligned with Japanese enterprise needs.

15+

Years operating

24/7

Support

100+

Deployments

99.99%

Availability

Company / Founded

SUHO Co., Ltd.
November 12, 2010

Address / TEL

Kakubari Bldg. 5F, 1-20 Sumiyoshi-cho, Shinjuku-ku, Tokyo 162-0065
Akebonobashi Sta. Exit A4, 1 min. · TEL 03-4400-9082

CEO / Advisor

Jun ChangSuk / Katagiri Ryo

Web / Email

www.suhojapan.com / contact@suhojapan.com

Banks

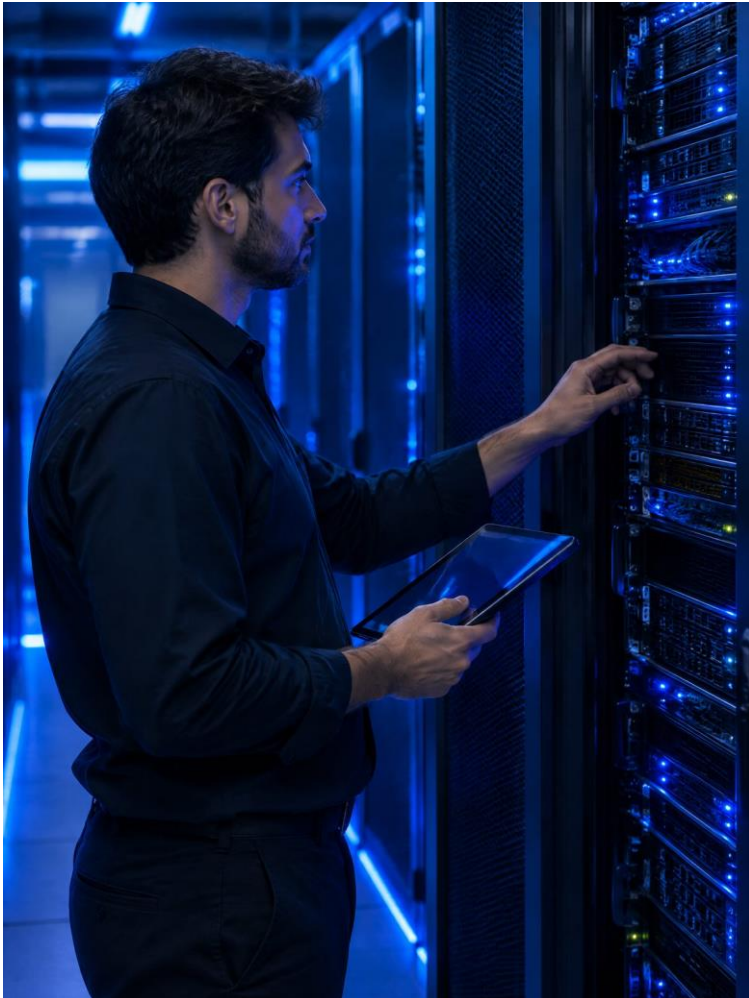
SMBC / Mizuho Bank / SBJ Bank

Licenses

Fee-charging employment placement / Worker dispatch / Secondhand dealer
/ MIC telecom sales agency notification

Business

Cloud Platform: resale, build, operations, management
Data Center: rack colocation, circuits, international leased lines
Product Sales: server, network, storage, security
Solution: Fortify, NDR, Multi CDN, GameGuard, Microsoft SPLA
Operation: build, operate, monitor, maintain, incident response
AI Innovation: AI adoption, Local LLM, AI infrastructure



15 years of delivery, full-stack integration, and deep fluency in Japanese business.



15 years of live operations

01

Since 2010 we have built a steady record in IT infrastructure, operations, cloud and security in the Japanese enterprise market — as a long-term partner to your growth.



Full-stack integration

02

Data center, cloud, security, system operations and AI services — every layer of enterprise IT, supported end to end by one partner.



Fluent in Japanese enterprise

03

Ringi approval, audits and governance, with Japanese, English and Korean communication. We also bring overseas solutions into the Japanese market.

From infrastructure to AI — every layer of enterprise IT.

Data center, cloud, security, system operations, AI services — and OEM rollout of overseas solutions.



01 AI INNOVATION /
SCONCHAT

AI Service

- Local LLM adoption
- AI solution design & ops
- BPR & efficiency



02 24x7 OPERATION

SI & Operation

- Build, monitor, maintain
- Incident response
- ITIL-based operations



03 MULTI-LAYER DEFENSE

Security Solution

- Fortify WAF+
- Network-blackbox NDR
- External & internal threats



04 MULTI-CLOUD

Cloud Platform

- AWS / NAVER / NHN / Alibaba
- Design, build, run, manage
- Migration



05 CO-LOCATION

Data Center

- Rack colocation
- Leased lines & internet
- Hardware platform



06 OEM / AGENCY

Full-Stack × OEM

- OEM rollout
- Reseller channel
- Sales through support



01 AI INNOVATION

AI Innovation

Make AI usable in everyday work.

From workflows to infrastructure to the field — six areas that connect AI.

We pick the technology that fits the problem and turn it into something usable — from concept to daily operations.



01 AI PLANNING

AI Adoption

- Problem framing
- Adoption roadmap
- Validation plan



02 AI SOLUTIONS

AI Solutions

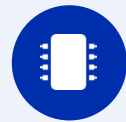
- Solution selection
- System integration
- Workflow design



03 LOCAL LLM

Local LLM

- Local LLM adoption
- Internal knowledge
- Access control



04 AI INFRASTRUCTURE

AI Infrastructure

- GPU & server sizing
- Cloud integration
- Network design



05 PHYSICAL AI

Physical AI

- Vision
- Edge AI
- Equipment integration



06 OPERATIONS & ADOPTION

Operations & Adoption

- Monitoring & ops
- User adoption
- Cost & config review

Not all at once. Proven stage by stage.

Introducing AI is not the goal. We map the workflow, then separate where AI helps from where people should stay in charge. Evaluation criteria are agreed before testing — accuracy, workload and running cost all count.



01 / DISCOVER

Discover

What SUHO does

- Map current flow and pain points
- Confirm data location and usage terms
- Compare and prioritize candidate themes

Deliverables

Issue matrix / candidate themes

02 / DESIGN

Design

What SUHO does

- Compare cloud, on-prem and Local LLM
- Design permissions and review flow
- Set criteria, team and schedule

Deliverables

Architecture / PoC plan / criteria

03 / VALIDATE

Validate

What SUHO does

- Prepare environment, run scenarios
- Assess accuracy, latency, review load
- Analyze gaps, set go-live conditions

Deliverables

Results / fixes / go-live evidence

04 / ADOPT

Adopt

What SUHO does

- Roll out to production in stages
- Document procedures and rules
- Review usage and cost continuously

Deliverables

Rollout plan / runbook / ownership

* Scope, deliverables and duration are defined case by case, based on the target workflow and data.

Generative AI — your data stays in.

We deploy LLMs on-premises or in closed networks to match your security requirements — designing everything from GPU server sizing and installation through to operations.



A fit when

You handle customer data

R&D data must stay in

External AI is off-limits

API cost must be fixed

Using a cloud LLM as-is

- Confidential data leaves for an outside service
- Metered billing grows with every new user
- Internal rules or audits may forbid it outright

With a Local LLM

- **Data stays inside your network**
- **Flat-rate GPU capacity makes budgeting predictable**
- **Access rights and logs stay under your control**

What we deliver



Runs fully on-premises

Inference with no external traffic — GPU selection, facilities and maintenance included



Open-source model selection

Llama, Qwen, Gemma and others compared on fit, accuracy and speed



Internal knowledge search (RAG)

A search layer that safely reaches policies, manuals and past documents



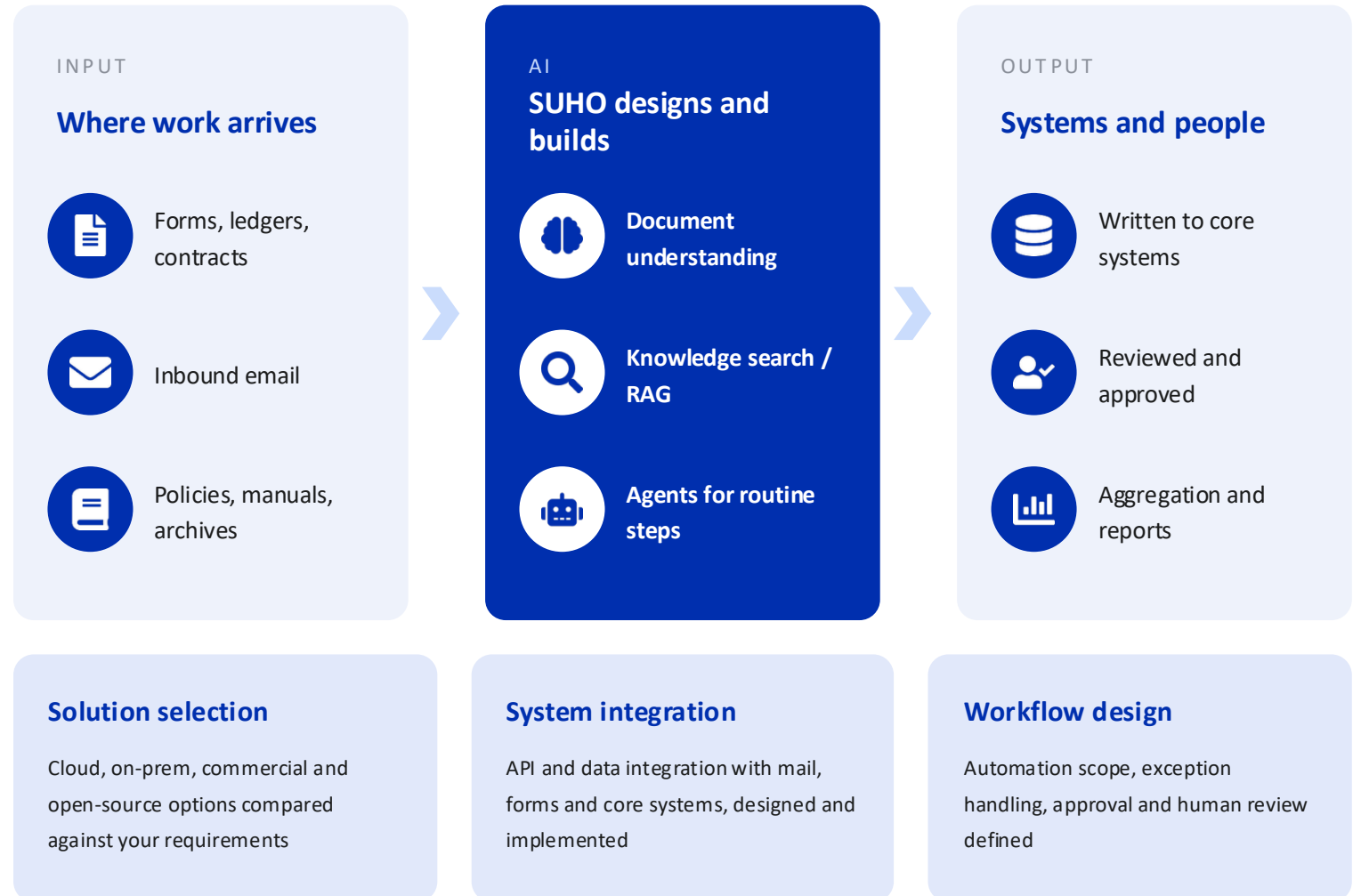
Permissions & operations

Access control by team and role, usage logs and update procedures

Connected to your systems, built into the work.

For document work, information retrieval and daily repetition. We select the right AI solution and design its integration and workflow with your existing systems.

What AI handles and where a person checks are drawn as clear lines, so the team can trust what it uses.



Design the whole stack, not just the GPU.

Which model, how many users, how the data is handled. We build the configuration from those constraints, with operations and growth already in view.



01 / CLOUD

Cloud

Cloud compute that follows your pilot and your changing load.

Good fit for Pilots / variable workloads / shared multi-site use

Points to check GPU regions and quotas, runtime hours, egress fees, retention terms



02 / ON-PREMISES

On-premises

A dedicated environment in your office or DC, run under your control.

Good fit for Local LLM / internal data / sustained dedicated use

Points to check Power, cooling, space, capex, maintenance, refresh, egress control



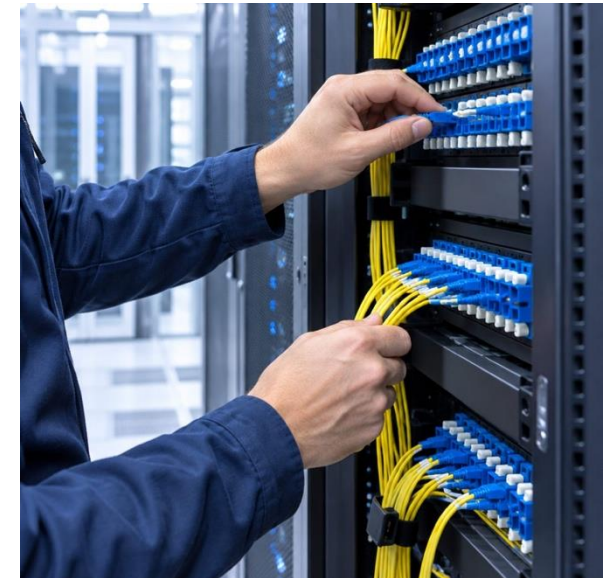
03 / HYBRID

Hybrid

Split what stays inside from what runs in cloud, joined into one workflow.

Good fit for Reuse existing kit / phased migration / burst to cloud

Points to check Transferable data, latency, line cost, federated auth, fault isolation



Four layers behind an AI platform



GPU & servers

Sizing, configuration, runtime



Network & access

On-prem to cloud links and auth



Data & storage

Location, retention, backup



Monitoring & ops

Monitoring, runbooks, cost review

We use it ourselves first — AI already changed how we work.

Before proposing anything, we build and run AI and cloud on our own operations. What works and what trips you up goes straight into your project.

In-house

Automated quotations

LLM × accounting SaaS

Supplier quote PDFs are read by AI, line items and prices extracted, and a quotation created in the accounting cloud. A human confirms before saving, cutting transcription errors.

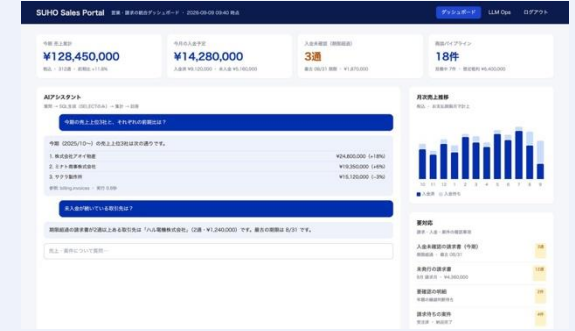


In-house

Sales & billing AI assistant

Natural language → SQL → answer

A portal unifying pipeline and billing data, with an assistant that turns a question into SQL and answers it. Read-only, so it stays safe.



In-house

Email work console

Summarize, classify, turn into tasks

Work email is summarized and classified by AI, with replies and follow-ups tracked as tasks. Runs serverless in the cloud so nothing is missed.



Client work

Site Wi-Fi analytics

Measured data, visualized

Built for the Japanese arm of an automotive manufacturer: collects live wireless AP telemetry and visualizes coverage. No install needed on site.



* Screens shown use demo data.



02 CLOUD SERVICES

Cloud Services

Secure, Scalable, Multi-Cloud Infrastructure

From multi-cloud design and migration to automation and control.

Centered on AWS, NAVER Cloud, NHN Cloud and Alibaba Cloud — design, build, migration, operations and cost optimization, end to end.



Multi-Cloud Architecture

Multi-cloud design & build

- Hybrid and multi-VPC design, security architecture
- Network optimization and security group policy
- Design, build and migration across AWS, NAVER, NHN, Alibaba



Migration & Modernization

Lift & Shift / Re-platform

- DB and storage migration, lift & shift / re-platform
- Zero-downtime cutover
- Data integrity verification and rollback strategy



IaC & Automation

Terraform / Ansible / GitOps

- Terraform and Ansible, GitOps and CI/CD pipelines
- Policy as code (OPA) and standard templates
- Automated deploy and rollback, monitoring and alerting



CostOps & Governance

Cost optimization & governance

- Cost optimization, tagging and permission models
- Security best practice and policy management
- Usage visibility and continuous review

Clouds



N H N CLOUD

Alibaba Cloud

24/7 Support

Multi-Cloud Ready

99.99% Uptime

Enterprise Grade



03 SECURITY SERVICES

Security Services

Layered defense with Fortify WAF+ and Network-blackbox NDR

Layered defense, from the application layer to the network.

Fortify WAF+ (cloud WAF) and Network-blackbox (NDR) together block external attacks up front while detecting internal threats as they move.



Fortify WAF+

Cloud WAF service

L3/L4/L7 DDoS defense

Handles attacks up to 40 Gbps

Built-in AI engine

Learns your traffic patterns

Threat intelligence

From 114 countries, 700k sites

Free SSL, auto-renewed

Let's Encrypt supported

100%

Detection

24/7

Monitoring

0.1%

False positives



Network-blackbox NDR

Network threat detection

Network visibility

SPAN / mirror port

Behavioral analysis

Anomaly detection, auto response

Encrypted traffic analysis

Metadata inspection

Automatic isolation

SIEM / SOAR integration

99.9%

Accuracy

<1s

Response

24/7

Monitoring

WAF (block up front) and NDR (detect and respond) work together to cut MTTD and MTTR across your whole security posture.



04 MISSION-CRITICAL OPERATIONS

Data Center & Operations

Data center, leased lines, hardware and 24/7 operations — the whole chain.

Infrastructure that stays up, from build to operations.

Tokyo-area data centers, domestic and international leased lines, hardware procurement and 24/7 monitoring, delivered as one chain.

99.99%

Uptime SLA

24/7

Monitoring

Tokyo area

Data centers

MPLS / IP-VPN

Leased lines



Data Center Colocation

- Tokyo area, rack and power, physical and virtual mixed
- Rack colocation: 19-inch standard rack servers
- Network colocation: a dedicated line per customer



Network & Direct Connect

- Domestic and international lines, AWS Direct Connect
- International: MPLS and IP-VPN leased lines
- AWS Direct Connect: private link from on-prem to AWS



Hardware & Logistics

- Server, storage and network equipment sourced and installed
- Enterprise-grade hardware procurement
- Security appliances: FW, WAF, IDS/IPS



Managed Ops & Monitoring

- 24/7 monitoring, incident response, 99.99% SLA
- Early detection of failures
- Fast recovery support



05 OEM & AGENCY MODEL

OEM & Agency Model

Bringing proven solutions to Japan through OEM and agency models

Selection, localization, sales and operations — supported end to end.

BUSINESS MODEL | Six rollout steps



Track record | Five Japan market rollouts



Working across industries.

Telecom, manufacturing, finance, gaming and entertainment. Selected clients and partners (in no particular order).



CONTACT

Take your next IT journey with SUHO.

Across the whole span from infrastructure to intelligence, we grow with you.
From framing today's problem to proposing the right solution — just get in touch.



Web www.suhojapan.com



AI Service www.sconai.com



Security (Fortify) fortify.jp



Email contact@suhojapan.com



TEL **03-4400-9082**



Address **1-20 Sumiyoshi-cho, Shinjuku-ku, Tokyo 162-0065**

SUHO Co., Ltd. | Full-Stack IT Solution Partner